

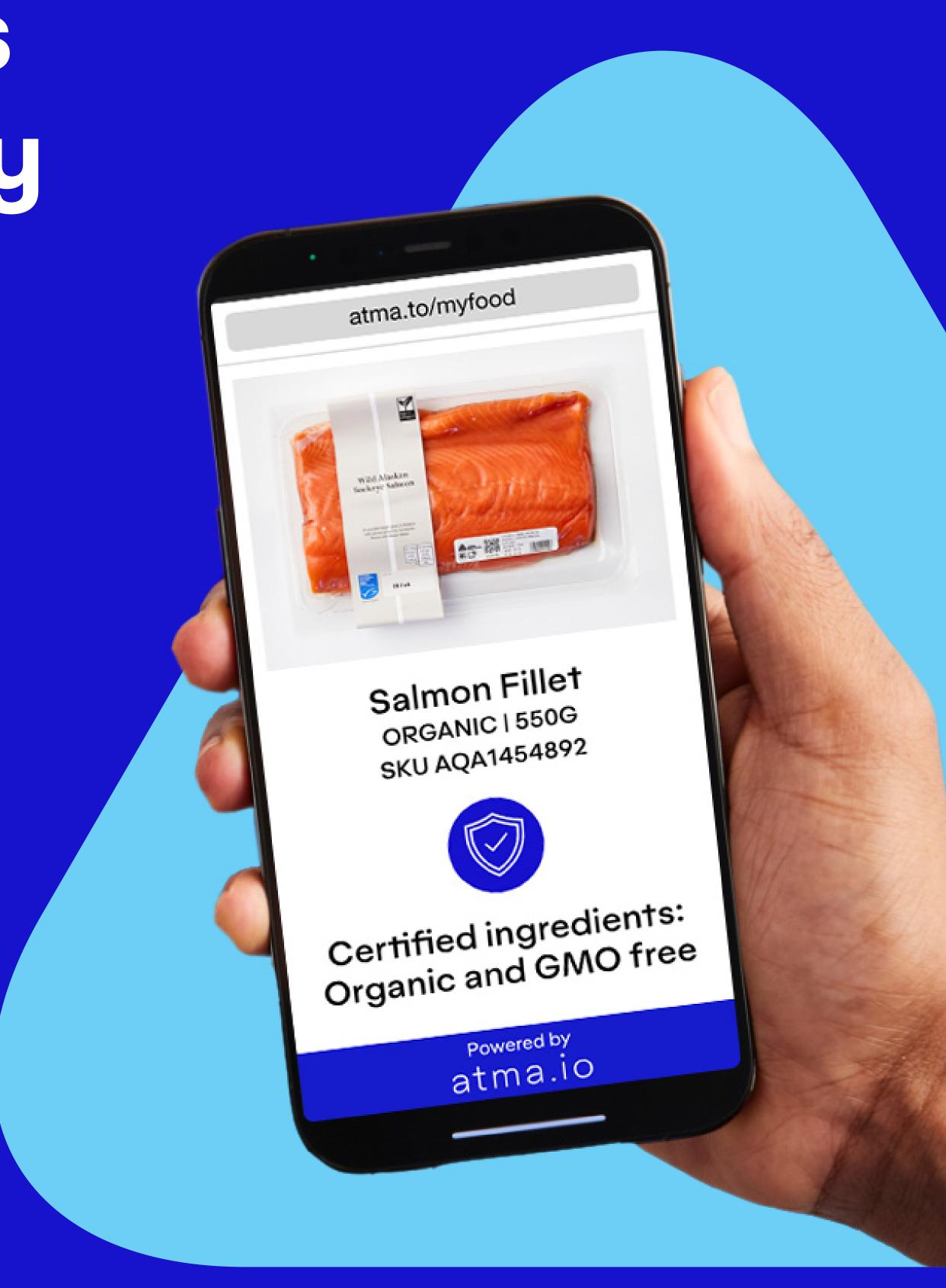
How Important is Food Traceability

to Consumers?

The French market has long been at the leading edge of retail innovation, Avery Dennison teamed up with LSA, the leading retail magazine in France, to find out. We surveyed 1,000 French consumers about their food-buying habits, and which factors influence their purchase choice.

of consumer believe food retailers need to improve their traceability efforts

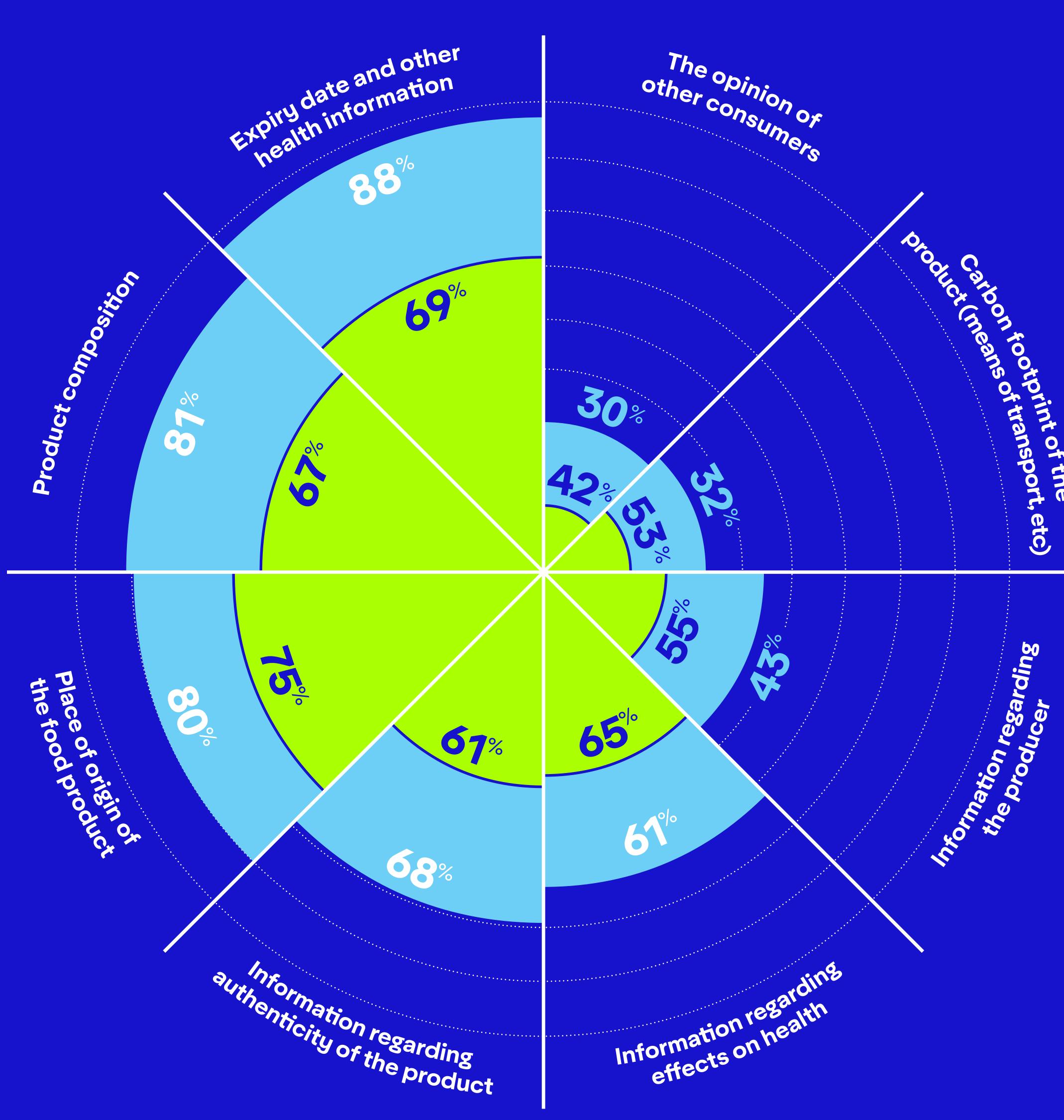
of consumers lack product origin information when shopping online



More transparency required from food producers and retailers

Consumers want more information. Is the product sustainable? Where was it produced? How was it transported?

- Pay more attention to this information since the health crisis started
- Often look for this type of information when purchasing a food product



COVID had an increased effect on consumer behaviour

The health crisis has reinforced search for product information, particularly with regards to food source

more attentive to this information since the beginning of the crisis

say they have been



want to know more

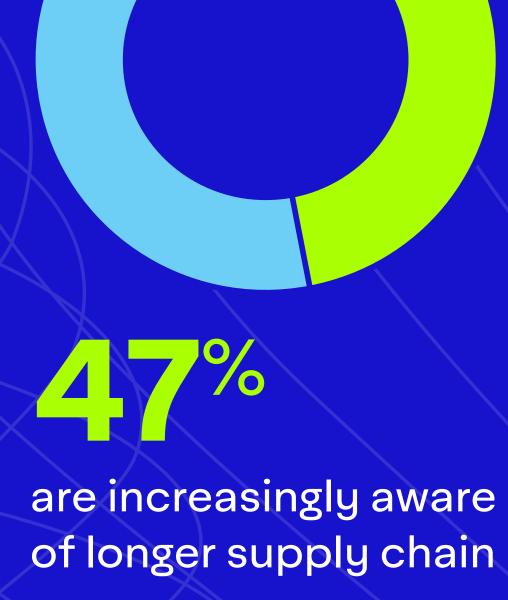
information on the

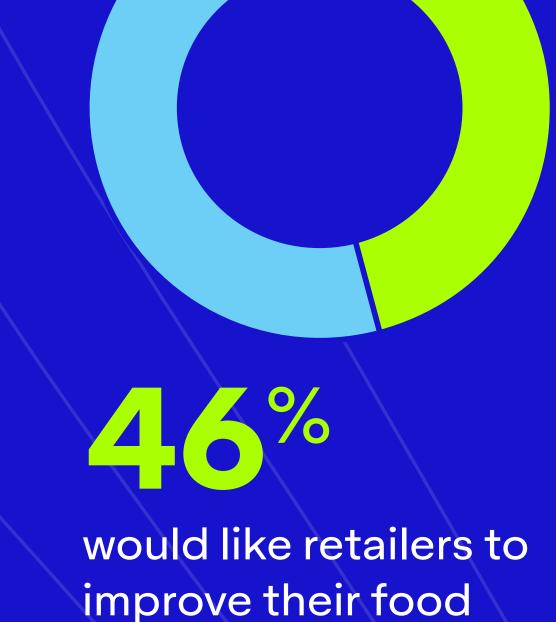
food producer



consumers want the producers and retailers to concentrate their CSR efforts on.

One of the biggest consumer focus is on transparency and traceability of products that the French





waste management

37%

prefer supporting the local economy

High impact A moderate impact A low impact No impact

Effects on customer satisfaction

While purchasing a product online, you get a different product than the one you paid for

What impact has the following events on customer satisfaction?

A product you wish to purchase is no longer available, out of stock

The waiting lines in front of

the cash desk are too long

Purchasing a product whose

expiry date is quite close

8% **26**% **45**% 18% **25**% **32**% 19% 21%

38%

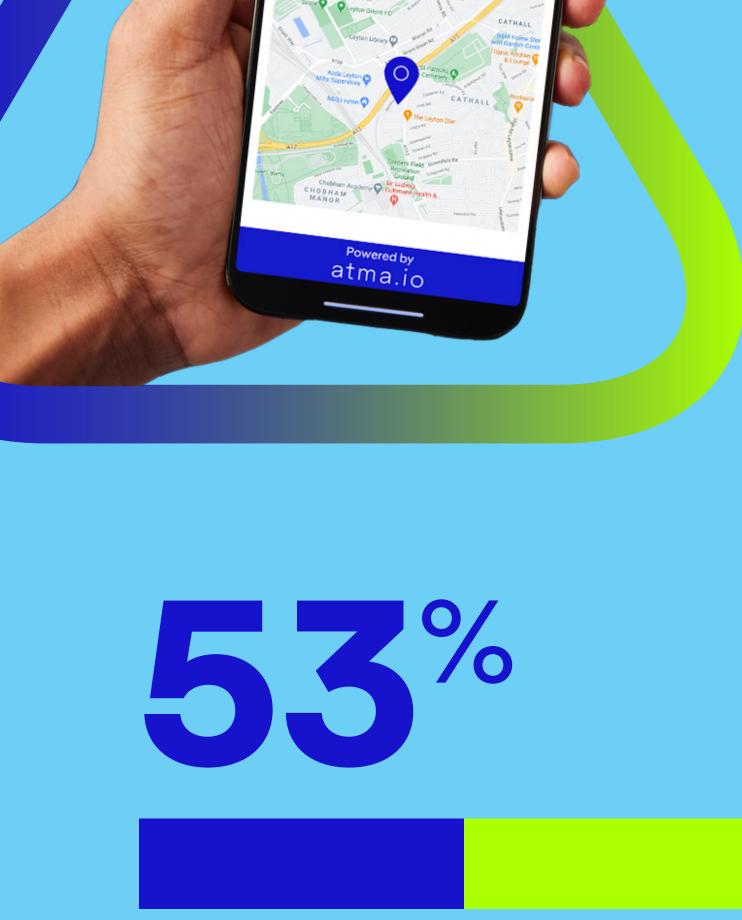
19%

6%

16%

Recalled! Return your product here

Product recall effects



the origin of the products and their traceability

of consumers would

like to know if a food

product is subject to

are concerned about

experienced a product recall Only

customers have

of French people who

have been informed of a product recall were contacted directly by a brand or retailer

of consumers would think twice about

buying the same brand again after a product recall

Study method

Source: Food Traceability Study Report, LSA February, 2021

method based on criteria of gender, age, socio professional category and region

To ensure representativeness, the sample of 1,000 individuals was set up using the quota

a recall

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